**Medinova Case Study**

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| **Exercise** | | | | **Opportunities & Solutions Phase** | | |
|  | | | | **Consolidated Gap Solutions dependency matrix** | | |
| **No.** | **Domain** | **Gap** | | **Potential Solutions** | **Dependencies** | |
| **1** | Business | Process: consolidate BU spreadsheets eliminated | |  |  | |
| **2** | Business | Role: Head Office reconciliation eliminated | |  |  | |
| **3** | Business | Business service: HR performed Head Office | |  |  | |
| **4** | Business | Business service: Strategy performed Head Office | |  |  | |
| **5** | Business | New Inventory Management capability at HO | |  |  | |
| **6** | Business | New IT Business services at HO | |  |  | |
| **7** | Business | Eliminate / Change IT business service at Business Units | |  |  | |
| **8** | Business | Standardise Hospital Business services and Processes | |  |  | |
| **9** | Application | HR application to be Outsourced | |  |  | |
| **10** | Application | Security application required to protect data transfer | |  |  | |
| **11** | Application | New group CRM system required HO | |  |  | |
| **12** | Application | New inventory management solution required | |  |  | |
| **13** | Application | Move Hospital apps to single application | |  |  | |
| **14** | Application | Insurance app needs interface to CRM | |  |  | |
| **15** | Application | CRM interface to Hospital data required | |  |  | |
| **16** | Application | Interface to PMS required | |  |  | |
| **17** | Application | Interface to Pharmsys required | |  |  | |
| **18** | Information | Consolidated Employee information require | |  |  | |
| **19** | Information | Standardised definition required for Customer | |  |  | |
| **20** | Information | Standardised Inventory information | |  |  | |
| **21** | Information | Standardise Hospital Information | |  |  | |
| **22** | Technology | Data transfer required for HR information | |  |  | |
| **23** | Technology | New comms technology required to support CRM | |  |  | |
| **24** | Technology | New technology platform to support new HO apps | |  |  | |
| **25** | Technology | Data transfer technology to support Inventory | |  |  | |
| **26** | Technology | New Network Services to support data transfer | |  |  | |
| **27** | Technology | New security services for portal and data transfer | |  |  | |
| **28** | Technology | New User interface services to support portal | |  |  | |
| **29** | Technology | New data transfer of Inventory information | |  |  | |

Given the partially complete matrix for Consolidated Gap Solution and dependencies

1. add any new gaps that you may have identified (it is not necessary for this exercise to identify all gaps)
2. identify potential solutions and group
3. Identify interdependencies
4. Group associated solutions to form high level work packages
5. Identify the key work packages and dependencies between work packages.